

Do You See What I See? What's New in QAD 2021.1

Webinar: December 9, 2021 2:00 PM

**WE ARE
STRATEGIC**



Do You See What I See?

What's New in QAD 2021.1

Today's Panel



Manager, Solution Architecture
Martin Shertzinger



Sr. Solutions Architect
Amy Vasquez



Sr. Solutions Architect
Amanda Goodson



Sr. Director, Marketing
Barbara Ware



Channel Partner

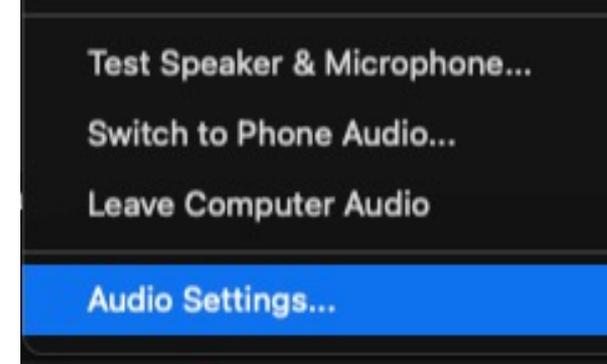
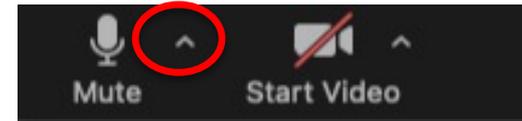
www.strategic.com

Copyright 2021



Zoom Event: How to Participate

- Join or Change Audio:
 - Click arrow next to Mute button
 - You have the options to set microphone and speakers, test them, adjust volume or switch to phone audio
- Full audio settings allows you to and change other settings



The background features a light blue gradient with falling snowflakes and pine branches in the upper left corner. A large, vibrant red ribbon bow is centered on the page, with a white horizontal band passing through its center. The text is printed in white on this band.

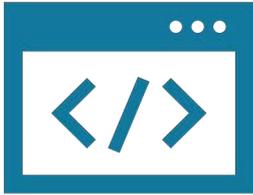
Product Release Highlights for 2021.1

2021 Release Highlights

- AUX Enhanced Functionality
 - Financials
 - Purchasing
 - Planning
 - Sales and Shipping
 - Enterprise Asset Management (EAM)
 - Enhanced Controls
 - Analytics – Insights
 - Mobile Platform

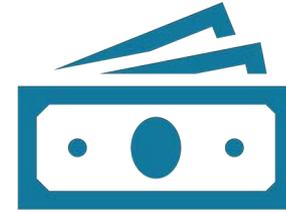


2021 Release Highlights - Finance



Revaluations

- UI totally redesigned for better usability
- Multi-domain/entity visibility
- Background processing support



Budgets

- Simplified Budget creation
- Budget upload with flat Excel integration
- Budgets and Financial Report Writer more closely aligned
- Budget vs Actuals reports
- Chart of accounts dimensions from FRW
- Easier scenario planning

2021 Release Highlights - Budgets

Budgets Adaptive UX – User Flow

Create Budget Header

BUDFY22 Budget FY2022 Demo1
Budget
Main Versions Lines
Main
Budget BUDFY22
Description Budget FY2022
Cube Demo1 demo1
Budget Year/Period From 2022 01 To 2022 12

Build Account Structure and add Actuals

Budgets Default View + New Delete Actions More
Individual
Build Budget Dimensions
Build Budget Actuals

Integrate with Excel

Budget Excel Integration Default View More
Budget starts with "bud" Search
Budget Description Version Version Description Status
BUDFY22 Budget FY2022 1 Draft

Run Reports

Financial Report Writer Run Default Report
Settings
Filter
Report Master Code equals Income Statement
Cube Name equals Demo1
COA Type (1) equals
COA Type (2) equals
COA Type (3) equals
Filter Analysis Code equals
Net UI Budget equals
Web UI Budget equals BUDFY22



Channel Partner

www.strategic.com

Copyright 2021

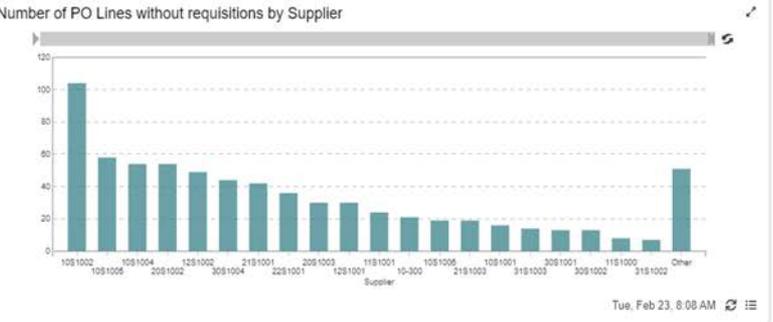
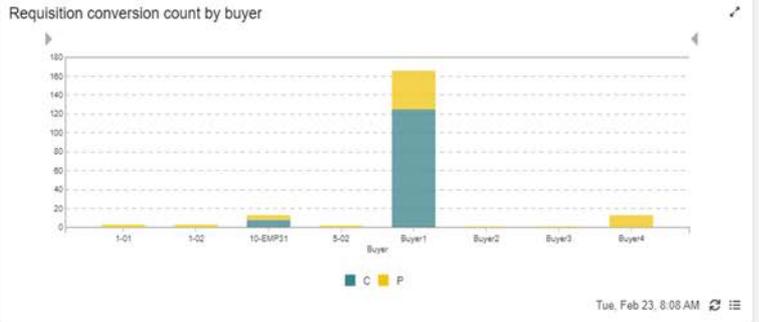
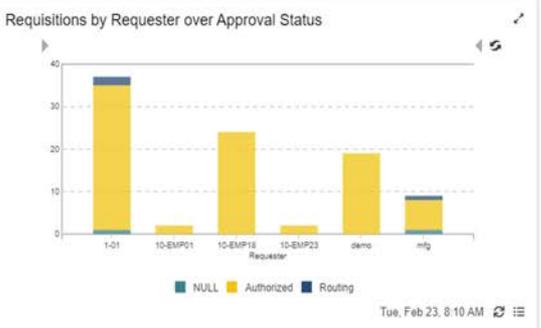
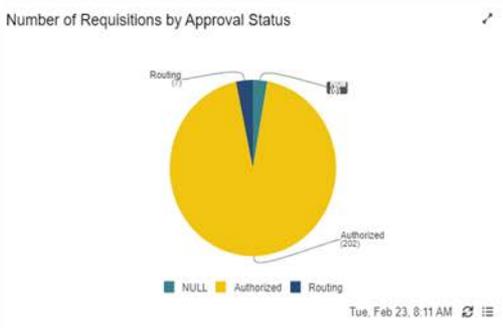
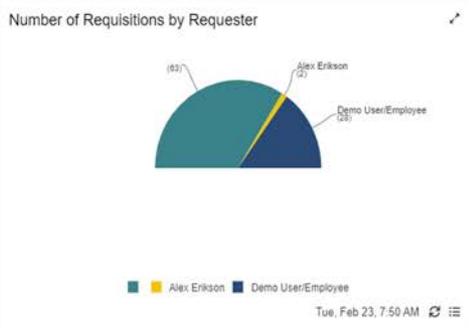


2021 Release Highlights – Purchasing

- Subcontract
 - Simplified access to Subcontract Purchase Orders from Production
 - Visualization and Action in Production
 - Browse to visualize Subcontract Purchase Orders
 - Ability to visualize receipt status of Subcontract Purchase Order
 - Action to create Subcontract Purchase Order from Production Order
 - Drill-down links between Production Order and Purchase Order
- New Action Center



2021 Release Highlights – Action Center



2021 Release Highlights – Sales and Shipping

- Actions Button
 - Deallocate in bulk
 - Change due date In bulk
- Shipping Demand Dashboard



2021 Release Highlights – Sales And Shipping

Shipping Demand

Factory View More

Due Time starts with Search

Due Date X

Due Date	Due Time	Order	Hold Status	Item	Qty to Ship	Qty To Pick	Qty Allocated	Qty On Hand	Qty Available	Qty to Pack	Qty to Load	Shipper	Total Pa
11/14/2021	23:59			01010	1.0	1.0	0.0	1.0	0.0	0.0	0.0		
11/14/2021	23:59			01010	1.0	1.0	0.0	123.0	124.0	0.0	0.0		
11/14/2021	23:59			01010	1.0	1.0	1.0	79.0	78.0	0.0	0.0		
Due Date: 12/1/2021 (3)													
12/1/2021	23:59	10S10080		01010	1.0	1.0	0.0	1.0	0.0	0.0	0.0		
12/1/2021	23:59	10S10080		01011	1.0	1.0	1.0	1,210.0	1,209.0	0.0	0.0		
12/1/2021	23:59	10S10081	HD	102200	1.0	1.0	0.0	1.0	0.0	0.0	0.0		
Due Date: 12/3/2021 (2)													
12/3/2021	23:59	10S10084		04401	10.0	10.0	10.0	1,000.0	990.0	0.0	0.0		
12/3/2021	23:59	10S10085		04510	10.0	10.0	0.0	0.0	0.0	0.0	0.0		
Due Date: 12/4/2021 (1)													
12/4/2021	23:59	10S10086		01010	1.0	1.0	0.0	1.0	0.0	0.0	0.0		
Due Date: 12/7/2021 (3)													
12/7/2021	23:59	10S10087		01040-001	1.0	1.0	0.0	0.0	0.0	0.0	0.0		
12/7/2021	23:59	10S10088		L02002	1.0	1.0	0.0	0.0	0.0	0.0	0.0		
12/7/2021	23:59	10S10088		L02200	1.0	0.0	1.0	1.0	0.0	1.0	0.0	PS1206210001	

Is the order on hold for financial or regulatory reasons?



Channel Partner

www.strategic.com

Copyright 2021



2021 Release Highlights - Planning

Item 01010 Site 10-100 > View Master Schedule Summary

View Master Schedule Summary | Factory View | More

01010 Medical Ultrasound | 10-100 | 24 EA | 0 EA | 8/1/2021 | 9/30/2021

Main | Item Planning | **Master Schedule Summary**

Main

Start Date: 8/1/2021 | End Date: 9/30/2021 | Search

Horizon Duration: 60 Days | Show Negative ATP:

Item Planning

Master Schedule Summary

Daily Summary | Weekly Summary | Monthly Summary | GL Period Summary

Show Non-Working Day

Start/End Date: 8/1/2021 - 9/30/2021 | Viewing: 8/24/2021 - 9/4/2021 | 3 of 6

View Supply/Demand Detail

Category	8/24	8/25	8/26	8/27	8/28	8/29	Week34	8/30	8/31	Aug	9/1	9/2	9/3	9/4
Production Forecasts	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Forecasts	0	0	0	0	0	0	70	80	0	210	0	0	0	0
Sales	0	0	0	0	0	0	0	0	0	50	0	0	0	0
Gross Requirements	0	0	0	0	0	0	0	0	0	300	0	0	0	0
Master Schedule	0	0	0	0	0	0	0	0	0	202	0	0	0	0
Projected QOH	176	176	176	176	176	176	176	96	96	96	96	96	96	96
Available to Promise	0	0	0	0	0	0	0	0	0	-124	0	0	0	0
Cumulative ATP	296	296	296	296	296	296	296	296	296	296	296	296	296	296
Seasonal Build	10	10	10	10	10	10	10	10	10	10	10	10	10	10

Close



Channel Partner

www.strategic.com

Copyright 2021



2021 Release Highlights - EAM

Asset Work Orders → Actions → Work Order Scheduler

Asset Work Orders > Work Order Scheduler

Work Order Scheduler Default View More

10-100 Site

Schedule EAM Employees "Assigned?" = yes

Day Week Month Year

Title	Start Date	Target Date
Engineer	3/29/2021	3/29/2021
Maintenance Employee	3/29/2021	3/29/2021
Technician 1 Employee	3/29/2021	4/1/2021
635	3/29/2021	4/1/2021
Technician 2 Employee	3/29/2021	3/29/2021
Technician 3 Employee	3/29/2021	3/29/2021
Unassigned	3/29/2021	
631	3/29/2021	
632	3/28/2021	3/30/2021
633	3/29/2021	4/2/2021
634	3/31/2021	4/9/2021

Mon 3/29 - Fri 4/02 Mon 4/05 - Fri 4/09

Mon 3/29 Tue 3/30 Wed 3/31 Thu 4/01 Fri 4/02 Mon 4/05 Tue 4/06 Wed 4/07 Thu 4/08 Fri 4/09

635 Start

631

632

633

634

Duration

Drag and Drop

Open, unassigned Work Orders

Close



Channel Partner

www.strategic.com

Copyright 2021



2021 Release Highlights – Enhanced Controls



Audit Trail reports targeted for end users - Easy to run and read output



Related tables and records shown together



Report output as pdf or Excel format



Reports cover all main business documents

2021 Release Highlights – Enhanced Controls



Item Master Audit Report

10USA USD

Data Source	Audited Field	Old Value	New Value	Event	User	Date/Time
-------------	---------------	-----------	-----------	-------	------	-----------

Item	01040	Industrial Ultrasound				
------	-------	-----------------------	--	--	--	--

Item	Modified Date	03/05/2019	09/15/2021	Update	mfg	9/15/2021 09:29:38
	Price	4570	4571			
	User ID	demo	mfg			

Item	Price	4571	5555	Update	mfg	9/15/2021 09:35:19
------	-------	------	------	--------	-----	--------------------

Item	Period Type		3	Update	mfg	9/15/2021 12:28:37
	Warranty Code	30-S	NC			

Item	01040	Industrial Ultrasound				
Site	10-200					

Item Site Planning data	oid_ptp_det	202109150074119520.43085794	202109150074119519.43085794	Create	mfg	9/15/2021 12:06:25
		3	3			
	EMT Type		NON-EMT			
	Buyer/Planner		PLANNER1			
	Domain		10USA			
	Inspection Location		030			
	Mfg LT	0	3			



2021 Release Highlights - Insights

QAD Development Environment

QAD Admin Activity Approvals Configuration Settings Control Settings Development Analytics More

Items Default View + New Edit Actions More

Item starts with Search

Item #1	Description 1	Description 2	Unit of Measure	Unit of Measure Group	Product Line #2	Date Added	Item Type	Item
00100	Pin Assembly - Star		EA		10	4/8/2019	FINGOOD	Ac
00101	Pin Assembly - Gear		EA		10	4/8/2019	FINGOOD	Ac
00102	Pin Assembly - Hex		EA		10	4/8/2019	FINGOOD	Ac
01010	Medical Ultrasound		EA		10	1/15/2002	DEVICES	Ac
01011	Supplies		EA		10	1/30/2002	SUPPLIES	Ac
01012	Sterile Probe Covers, 20	One time use	BX		20	8/21/2007	SUPPLIES	Ac
01013	Sterile Wipes, Box of 50		BX		20	9/2/2003	SUPPLIES	Ac
01020	Implantable Ultra Rev...		EA		10	5/6/2009	DEVICES	Ac
01021	Surgical Supplies		EA		10	7/5/2009	SUPPLIES	Ac
01030	Consumer Ultrasound		CS		10	1/1/2010	DEVICES	Ac
01040	Industrial Ultrasound		EA		11	6/22/2004	DEVICES	Ac
01040-001	Industrial Ultrasound ...	P D 500 KH STANDARD	EA		11	1/6/2011	DEVICES	Ac
01040-002	Industrial Ultrasound ...	P D 10MHZ STANDARD	EA		11	1/6/2011	DEVICES	Ac
01040-003	Industrial Ultrasound ...	ONT 500 KH HIGH	EA		11	1/6/2011	DEVICES	Ac
01040-004	Industrial Ultrasound ...	P D 10MHZ HIGH	EA		11	1/12/2011	DEVICES	Ac
01040-005	Industrial Ultrasound	TOP D 500KHZ HIGH	EA		11	3/24/2011	DEVICES	Ac
01040-006	Industrial Ultrasound	TOP D 500KHZ STAN...	EA		11	11/25/2011	DEVICES	Ac
01040-007	Industrial Ultrasound	TOP D 10MHZ STAND...	EA		11	1/18/2012	DEVICES	Ac

<< < > >> 25 Records per page 1 - 25 of many

Insights

Items

Inventory Value

\$5,283.29
Sum of Total Value

Tue, Mar 2, 11:55 AM

Projected QOH by Week

Horizon Work Days(sum)

Tue, Mar 9, 1:44 PM

Total Scrap Cost

\$0.00
Sum of Two-Year Total Scrap Cost

Fri, Oct 16, 11:18 PM



Channel Partner

www.strategic.com

Copyright 2021



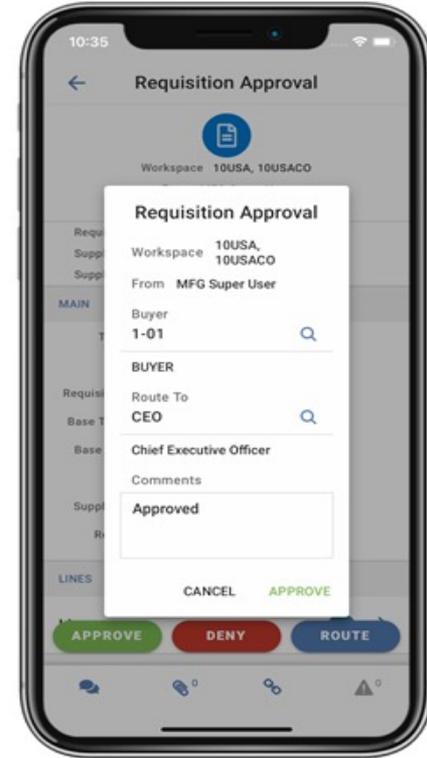
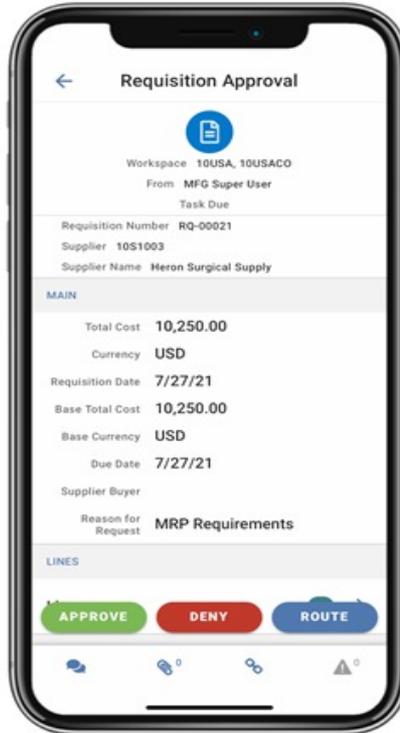
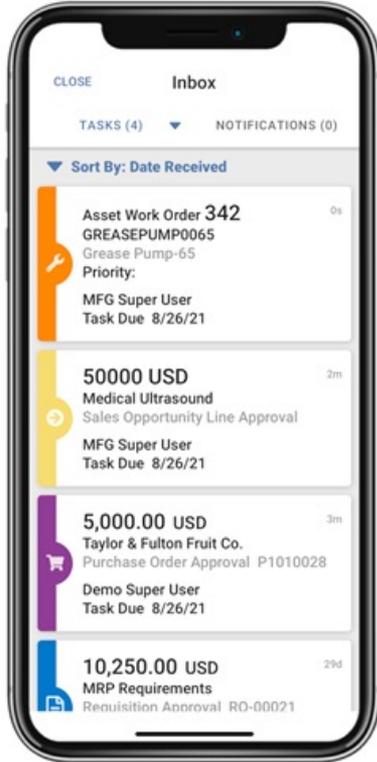
2021 Release Highlights

Mobile Platform

- Attachments
- Activity Feed
- Browse advanced search enhancements
- Inbox Tasks
- Inbox generic approvals
 - Asset Work Orders
 - Sales Opportunity
 - Sales Opportunity Line
 - Supplier Payment Selections
 - Supplier Invoice
 - Purchase Order
 - Requisition Approval



2021 Release Highlights – Mobile Platform



Channel Partner

www.strategic.com

Copyright 2021



2021 Release Highlights

- Supplier Portal now renamed to QAD Demand And Delivery
- New Acquisition– QAD Allocations Supplier Relations Management
- QAD's Trade Activity Management solution is no longer an add-on product
- QAD Precision GTTE
 - Import Management
 - Free Trade Agreements (FTA)





Amy's Favorite QAD Gifts

Amy's QAD AUX Favorites



Enhanced Controls

- * Audit Trails
- * eSignatures



Excel Integration

- * Export
- * Export with Import



Planned Orders

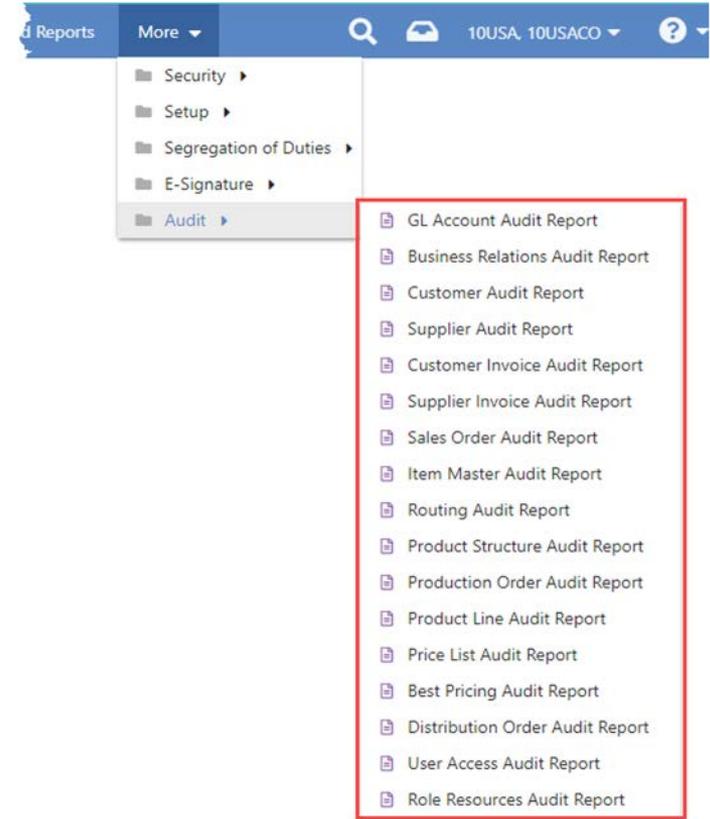
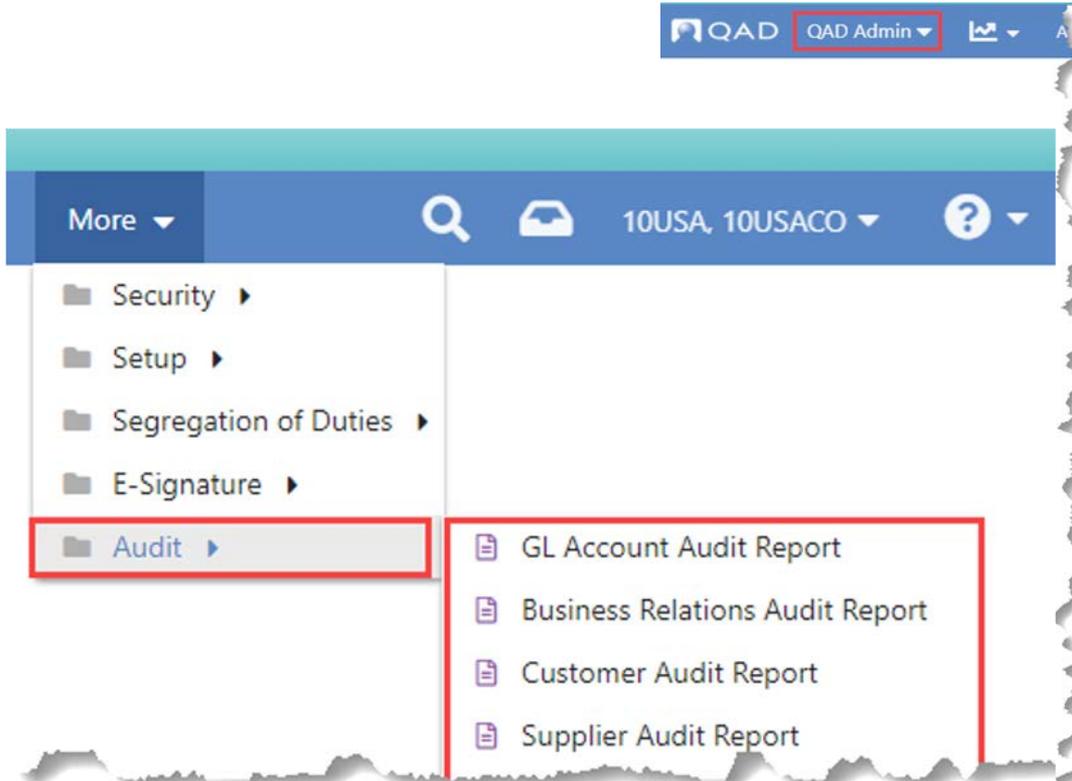
- * Purchasing
- * Production



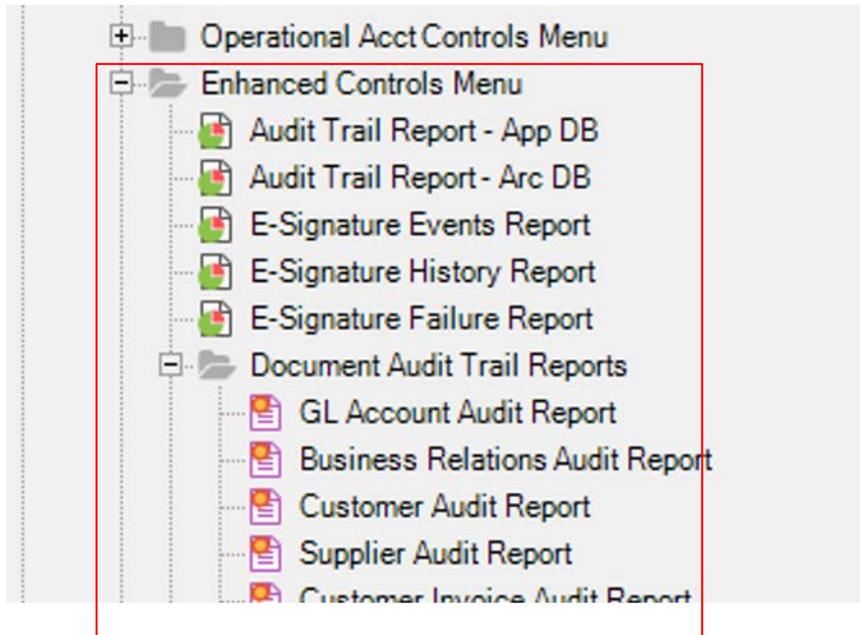
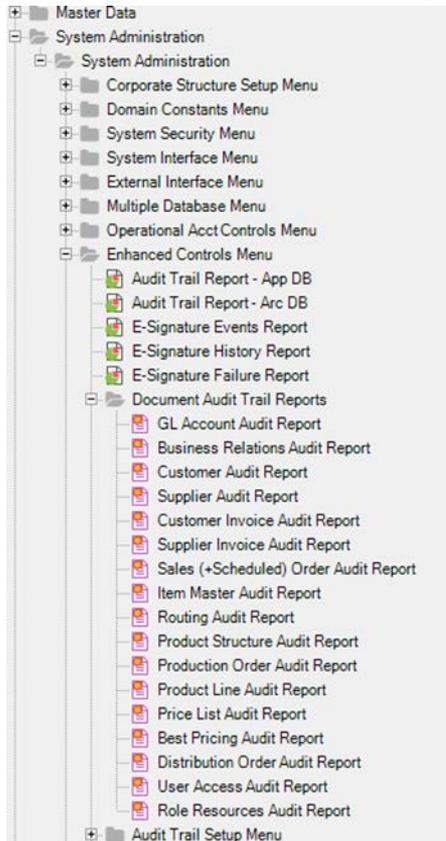
CRM



Access the reports - Web UI



Access the reports - .NET UI



Output format - Column labels



Item Master Audit Report

10USA USD

Page 1 / 6

9/15/2021

9:50:05 AM

Data Source	Audited Field	Old Value	New Value	Event	User	Date/Time
Item	01040	Industrial Ultrasound				
Item	Modified Date	03/05/2019	09/15/2021	Update	mfg	9/15/2021 09:29:38
	Price	4570	4571			
	User ID	demo	mfg			
Item	Price	4571	5555	Update	mfg	9/15/2021 09:35:19
Item	Period Type		3	Update	mfg	9/15/2021 12:28:37
	Warranty Code	30-S	NC			
Item	01040	Industrial Ultrasound				
Site	10-200					
Item Site Planning data	oid_ptp_det	202109150074119520.43085794	202109150074119519.43085794	Create	mfg	9/15/2021 12:06:25
		3	3			
	EMT Type		NON-EMT			
	Buyer/Planner		PLANNER1			
	Domain		10USA			
	Inspection Location		030			
	Mfg LT	0	3			



Output format - Record identification



Item Master Audit Report

10USA USD

Data Source	Audited Field	Old Value	New Value	Event	User	Date/Time
Item	01040	Industrial Ultrasound				
Item	Modified Date	03/05/2019	09/15/2021	Update	mfg	9/15/2021 09:29:38
	Price	4570	4571			
	User ID	demo	mfg			
Item	Price	4571	5555	Update	mfg	9/15/2021 09:35:19
Item	Period Type		3	Update	mfg	9/15/2021 12:28:37
	Warranty Code	30-S	NC			
Item	01040	Industrial Ultrasound				
Site	10-200					
Item Site Planning data	oid_ptp_det	202109150074119520.43085794 3	202109150074119519.43085794 3	Create	mfg	9/15/2021 12:06:25
	EMT Type		NON-EMT			
	Buyer/Planner		PLANNER1			
	Domain		10USA			
	Inspection Location		030			
	Mfg LT	0	3			



Consistent output format



Supplier Audit Report

10USA USD

Page 1 / 1

9/29/2021

8:21:56 AM

Data Source	Audited Field	Old Value	New Value	Event	User	Date / Time
Supplier	10L1000	Name	Kuehne & Nagel, Inc.	Shared Set		QMI-SUP
Supplier	Chamber of Commerce Number		NJ-CC	Update	mfg	9/29/2021 11:10:36
	Supplier Type	FRT	LOC			
	Purchases Account GL Profile	Purchase	Purchases - Project			
Supplier Domain Data 10USA	Buyer		qmi	Update	mfg	9/29/2021 11:12:09
	Disc %	0	11			
	Price Tbl		10S1005			
	Remarks		Some edits			
Supplier	Comment Note		Treat this supplier under special conditions	Update	mfg	9/29/2021 11:12:41





Demo



Amanda's Favorite QAD Gifts

Amanda's QAD AUX Favorites



Action Centers and
KPIs

- * Data Analytics
- * Drill Throughs



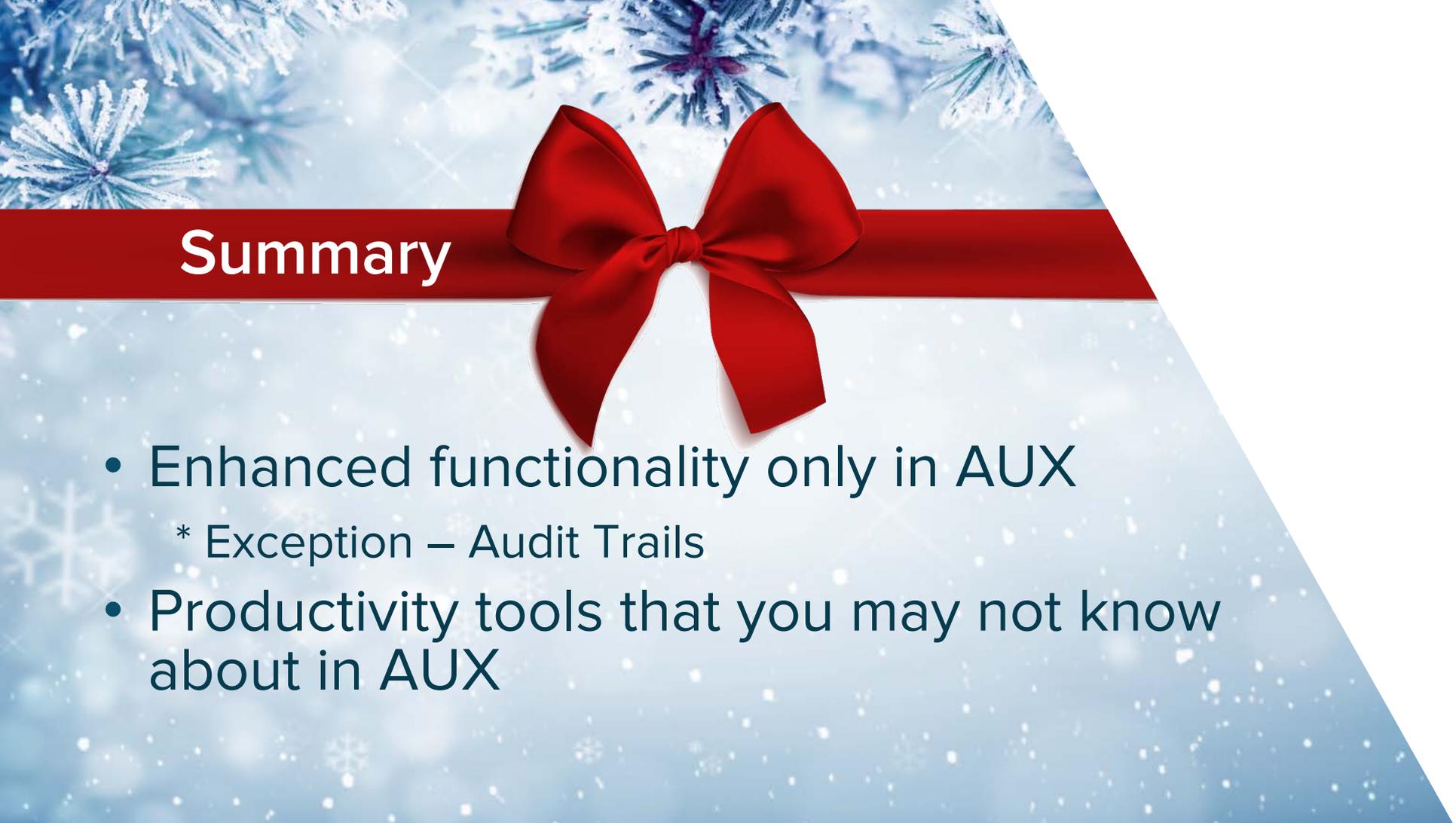
FRW: Departmental OPEX Budget vs Actual
Reporting



Collaboration and Attachments



Demo



Summary

- Enhanced functionality only in AUX
 - * Exception – Audit Trails
- Productivity tools that you may not know about in AUX

Questions?

sales@strategic.com



Channel Partner

www.strategic.com





Strategic

INFORMATION GROUP

www.strategic.com

